

# **Vanguard Initiative 3DP Pilot**

Webinar Funding Opportunities S1 2021

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#### Introduction

- Welcome
- **Structure** of the presentation (and follow up actions):
  - 3DP Pilot activities and associated funding needs, in a nutshell
  - Infra(regional) level
  - EU level: I3 and selected HE RIAs and IAs
  - Cascade funding

Sequence: Presentation → Needs/interests per Call (using online documents here (RIAs/IAs) and here (Cascade Funding) → Flexible (bilateral/multilateral) 'consortia' generations/finalisations process (incl. using 19.03 (10-12) available slot for meetings)

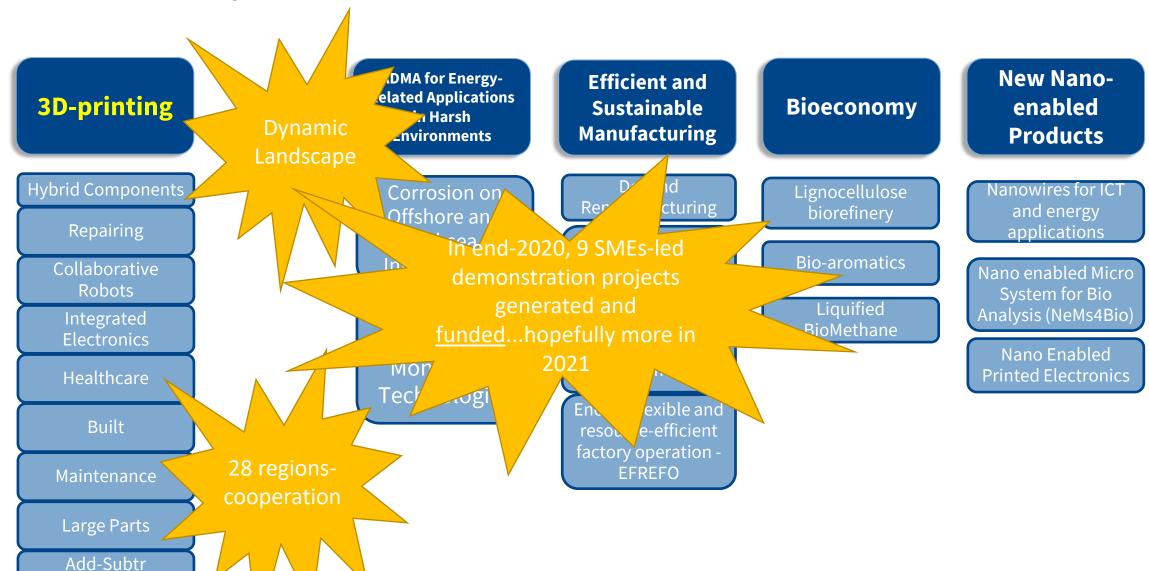
The online environment's **guidelines** 



The 3DP Pilot's main activities and associated funding needs

## **VI Pilot Projects and Democases**

(awareness)



# 3DP Pilot rationale and objectives, in a nutshell

To address industry needs, in their 'smart', 'green' and 'competitive' paths...

...By enabling co-development, deployment and uptake of **AM-related solutions...** 

...Through the timely development of cross-regional demonstration projects connecting capabilities and actors

Doing so, the 3DP Pilot will contribute to the emergence of new VCs and will reinforce existing ones

# Implementation - The sequence, in a nutshell

#### **Industry Needs**

- •Target group: (Downstream) SMEs, Tech-suppliers and start-ups
- Looking for expertise/equipment, new market/visibility
- 'Demonstration' and 'cross-regional'

#### 3DP Pilot 'Treatment'

- Actors: Facility Centres, Tech-suppliers, etc.
- Benefiting from Co-development /deployment, visibility/market

#### **Projects Implementation**

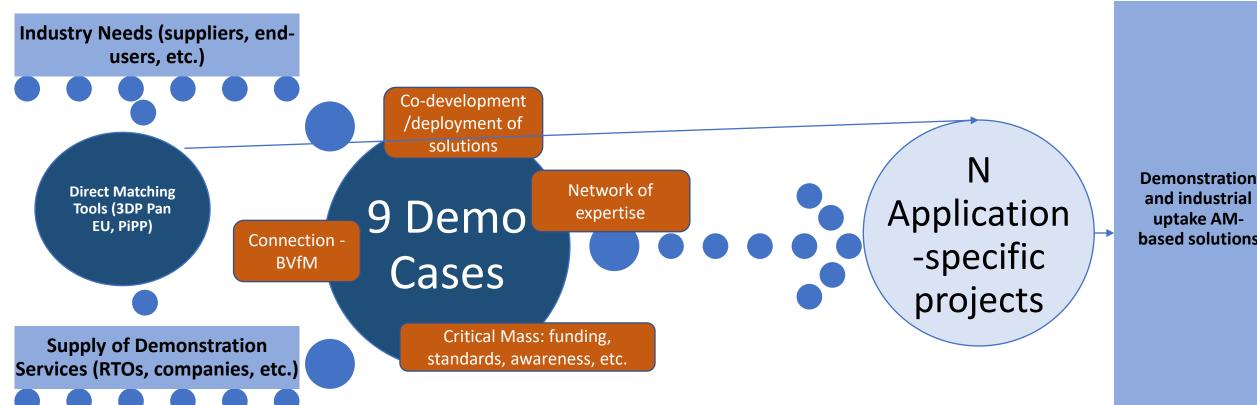
- Funding support, Spill overs and feedback loops
- Towards Sustainable and Smart VCs



## Implementation - The 'back end'



1) '<u>Demo Cases'</u> for emerging and complex solutions ('anticipate and develop') and 2) '<u>Direct'</u> connections for others



2 'Cross-Demo Cases' (Transversal) Actions ('Awareness' and 'Benchmark Properties')

# Overview of the Pilot's main action lines in 2021 (1)

#### Demo cases

Multi-materials components by **hybrid** 3D Printing manufacturing (Demo Case leader: Luca Tomesani, UNIBO, Emilia Romagna)

Innovative hybrid (subtractive/additive) manufacturing approach for **repairing added value** damaged objects (Demo Case leader: Paolo Gregori, Trentino Sviluppo, Trentino)

Multi-material 3D printing: Structural **integrated electronics** in 3D printed parts (Demo Case Leader: Hannes Fachberger, Profactor, Upper-Austria)

Medical Devices and **Healthcare** demo case: 3D-Printed customized components for orthosis, exoskeleton and exoprosthesis...and beyond? (Demo Case leader: Alberto Leardini, IOR, Emilia Romagna)

AM in the Built Environment (Demo Case Leaders: Maaike Riemersma and Theo Salet, TUE, South-NL)

3D-Printed **large parts** and complex shapes (mono-material) through emerging 3DP technologies (Demo Case leaders: José Antonio Dieste, Aitiip, Aragon and Giulia Marchisio, CIM40, Piemonte)

Efficient collaborative robot through 3D printing optimization (Demo Case Leader: Oscar Alonso, Leitat, Catalonia)

Provide a toolset for **maintenance** for 3DP and a training course for employees to do the maintenance (Demo case Leader: Coen de Graaf, Brainport, South NL)

Additive-subtractive high precision & high finish production (high-end metals): a focus on elaborating cross-regional solutions for raising awareness (among SMEs) on AM-related opportunities (Demo case Leaders: Bianca Maria Colosimo, Polimi, Lombardy and Coen de Graaf, Brainport, South NL)

#### **Transversal Actions**

Transversal Action 1 - Elaborating cross-regional solutions for raising **awareness** (among SMEs) on AM-related opportunities (Leaders: Bianca Maria Colosimo, Polimi, Lombardy and Coen de Graaf, Brainport, South NL)

Transversal Action 2 - Building an international Benchmark for **AM mechanical properties** for various materials" (Leader: Thomas Kairet, Sirris, Flanders/Wallonia)





## Overview of the Pilot's main action lines in 2021 (2)

#### **End-2020 new ideas**

 Scalability of serial-production: system approach of the AM-factory, automatization of post-production (South-NL, Brainport Development)

Ruben Fokkema, <u>R.Fokkema@brainportdevelopment.nl</u>

 Automated removal of support structures and surface smoothing of 3D printed metal parts (Lower-Austria, FOTEC)

Helmut Loibl, <u>loibl@fotec.at</u>

3D metal printing of catalytic reactor structures (South-NL, AddCat)

Gerald van Santen, <u>g.vansanten@addcat.eu</u>

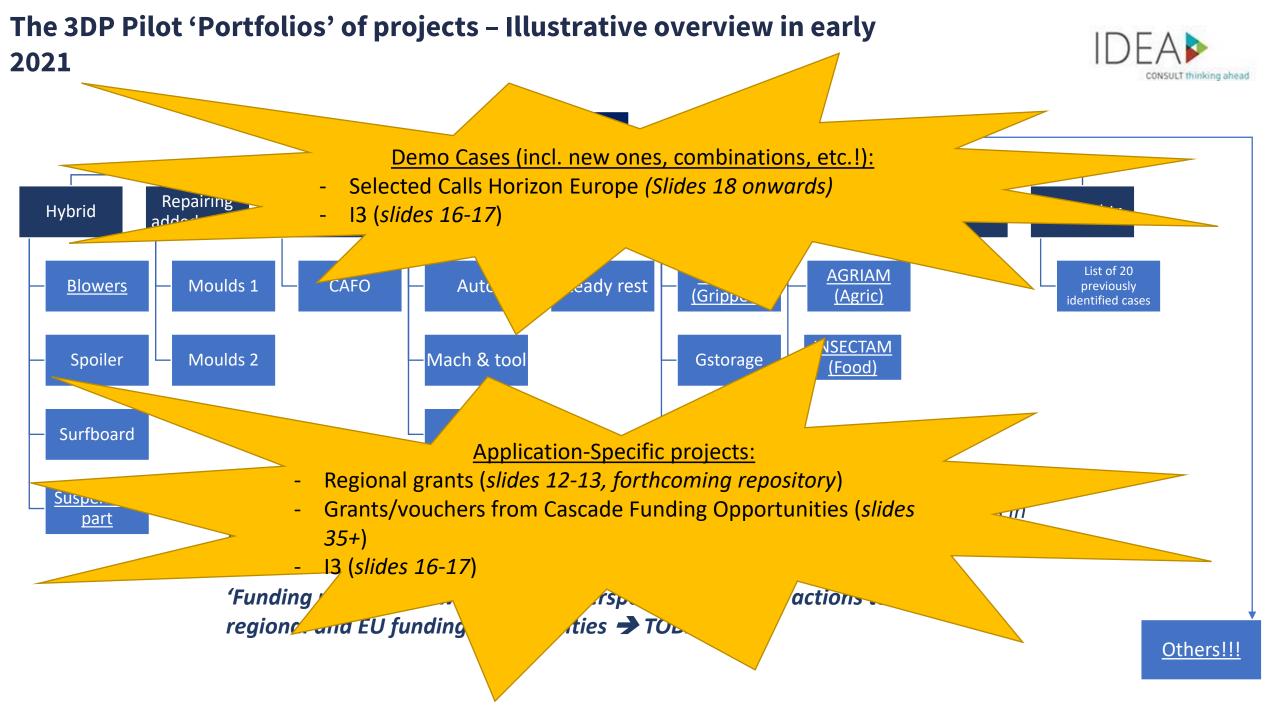
• "Hyberfacturing", Auvergne-Rhône-Alpes (France), University of Grenoble in cooperation with Baden-Württemberg (Germany), University of Stuttgart

Frédéric Vignat, <u>frederic.vignat@grenoble-inp.fr</u>



In 2021, still open to new ideas! Submit here





Opportunities at (Infra)-regional level
State of play and next steps

## **State of Play**

- First 3DP Pilot 'regional funding workshop' on 18.11.2020
  - Funding experts from 6 regions discussing a selection of 14 calculated cases
    - Regional instruments available?
    - Conditions?
  - Takeaways:
    - Identification of relevant regional opportunities:
      - Saxony: "Innovationsprämie" voucher, ZIM international
      - Lombardy: FRIM FESR 2020, Call HUB Ricerca e Innovazione
      - Lower Austria: Additive Manufacturing Voucher" ("3D Druck Bonus")
      - East NL: Tailor made solution + subcontracting
      - Aragon: Open Call and CDTI loans
      - Trentino: 'Law 6 Open Call'

#### **BUT**

- ...Operational Programmes as main sources of (limited) opportunities
- Report being validated, then circulated
- Towards a 'regional funding instruments' repository



## Next steps – Calls for regional policy makers

- 1. Populate the Regional Funding Instrument repository with existing opportunities
  - Please submit instruments <u>here</u> (information about Characteristics of cases and associated Funding needs are available on the online form)
  - Based on this, elaboration of a 'matrix' of regional funding opportunities
- 2. Promote the following combination '3D Printing Demonstration activities Cross regional collaboration' in own **S3 / Operational Programmes**
- **3. EDIHs** 3D printing part of the targeted scope? Interactions among 3DP Pilot members for establishing EDIHs networks



Costs and associated funding needs: 3DP Pilot insights based on a selection of cases

**Application-specific projects** 

|  |   | broader overarching platform)   |
|--|---|---|
| Consortium and activities                                  | Industry-led (one or more companies) cross-regional partnership (SMEs – FCs/tech Providers). Type of companies: from start-up to medium-sized company.  | Multi-sided platform enabling generation and implementation of demonstration projects in key emerging areas   |
| Role of regions  | SMEs from the region in the lead and/or Facility Centres providing demonstration services.  | Facility Centres and technology providers part of the network.  |
| Phase 1 (demonstration activities) costs and funding needs | <ul> <li>From 80k to 400k/project</li> <li>40-50% Private co-funding/contribution (funding mainly SMEs own costs) and public grants 50-60% (from 40k to 200k)</li> </ul>  | <ul> <li>Selection, Coordination and Management         (252k€/year) (exl. Investment in new         equipment).</li> <li>Grant (800k-1M€) needed to support is activities         during the first four years of existence.</li> </ul> |
| Phase 2 (industrial uptake) costs and funding needs        | <ul> <li>Costs of industrial uptake estimated from 250k to 4M (depending on the project)</li> <li>Private contribution (equity or debt) from 40% to 60% (depending on the project) to be complemented by government supported equity/loan (or private grant)</li> </ul> |   |
| Results  | IRR higher than 56% and EBITDA above 4M€ at year N+3 (one examplary case)   |   |

Coordination of 'Platforms' (one demo case and/or

# Opportunities at EU level 13, selected HE IAs and RIAs

## Interregional Innovation Investments (I3)

# A focus on "Strand 1 (Innovation Actions) for mature partners hips (1/2) (DRAFT!)

- ERDF, 3 strands of actions (EUR 570M), Strand 1: 279,3M
- 3DP Pilot active contributions to generation and characterizations
- **Projects**: "Value chain investment" projects facilitated by interregional ecosystems; "Combination of activities, actors and strategic networking, interlinking firms, sectors and borders"
- **Type of Investment:** Interregional Investments in companies (TRL 6 -8) to accelerate the market uptake/ commercialisation. Uptake of innovative technologies /solutions/services scaling up of regional and local innovation in S3 strategic priority areas
- Eligible costs: expenditure linked to productive investments /demonstration/piloting in companies with possibility to cover part of the coordination costs up to 7%
- **Applicant:** Public authority on behalf an S3 quadruple helix partnership, signing the grant agreement and redistribute the grant to final beneficiaries (SMEs) composing the portfolio
- Final beneficiaries: mainly SMEs
- **Total Budget**: EUR 279,3 M; Budget per call is around EUR 40 M to finance around 4/5 grants (2-10 Investment projects per grant/portfolio) Average size of the grant EUR 8/10 M (value of the project portfolio in a specific value chain).

# I3 – A focus on "Strand 1 (Innovation Actions) for mature partnerships" (2/2)

- Still lacking definite crucial information BUT...
- ...Coming months are obviously relevant moment for identifying/developing further our projects' portfolios
- Next Steps:
  - Communicate on key definite characteristics when ready;
  - Elaboration of a 3DP Pilot Strategy and Action Plan (in coop with Vanguard);
  - Implementation.

## HE Selected RIAs and IAs- Action Plan

- Presentation (today)
- 2. Interest in a listed Call? Looking for complementing a consortium?
  - → Please fill in / consult (1 sheet per Call) the following document (members only): <a href="https://document.ncbi.nlm
- Interested in another Call?
  - → Please put the reference of the Call in the Chat or contact <u>jean-francois.Romainville@ideaconsult</u> (Call to be then included in online document)
- 4. Possible short-term outcomes towards proposals submissions: flexibility!
  - a) Call-focused meetings with interested partners (initiated by one partner or the board if critical mass);
  - b) Bilateral / multilateral direct interactions.
- 5. In the meantime, '3DP Pilot Brochure' made available, especially for SMEs in the regions

## Slides structure

## **Topic designation:**

**Topic title** 



Open dd/mm -Open and close of calls dd/mm



X mio. - X

**Projects** 



X to Y

Indicative budget per project and number of projects funded

TRL: Projects expected to start at TRL X and achieve TRL Y by the end of the project

## RIA/IA/CSA

- RIA Research & Innovation Actions
  - 100% funding
- **IA Innovation Actions** 
  - Enterprises: 70%; Partnership: 60%:
    - NPO: 100%
- **CSA Coordination & Support Actions** 
  - 100%

## Timing for Horizon Europe calls – Suggestion

2021 Calls:Deadline 15 July2021

Topic

Topics choice and partner contact before end of March

Consortium

 Consolidation of consortia, value chains, project ideas before end of May

**Submission** 

 Writing and submission of proposals between June and July 2022 Calls:Deadline 12January 2022

Topic

Topics choice and partner contact before end of August

Consortium

 Consolidation of consortia, value chains, project ideas before end of October

Submission

 Writing and submission of proposals between
 November and January

# A selection of Additive Manufacturing related or focused Horizon Europe calls



#### **RIA**

03: Laser-based technologies for green manufacturing (RIA) (1/2) (DRAFT)



Expected outcome: Make European industry leader in agile and green manufacturing through laser technology, make processes more versatile and efficient through data exchange and improve environmental sustainability towards 'first-time right' processes with 30% lower consumption of resources compared to the state of the art.



Scope: transmission of very high average and peak power laser radiation without loss or distortion including in the ultraviolet, mid and far infrared spectral range, powerful optical fibres, programmable beam guidance, maximum positional flexibility, free choice of energy distribution, rapid quantitative feedback and beam distribution systems with sub-micrometre resolution and high performance. A further research challenge is the integration of quality sensors in laser-based manufacturing. Edge devices with self-learning algorithms should be developed that can handle the computing requirements in the time required by the system to react with a feedback control action.



3-4 to 6

Consortium and targeted actors: research institutes, technology suppliers and users.

#### RIA

03: Laser-based technologies for green manufacturing (RIA) (2/2) (DRAFT)





5-7 mio. – 4 Projects



3-4 to 6

- 3DP expected contributions: "Machine tools include various laser-based technologies such as milling, turning, grinding, laser processing, surface treatment, sintering, forming and additive manufacturing. Projects funded under this topic should integrate state-of-the-art high-power lasers and tailored beams together with quality sensors and real time monitoring systems into advanced manufacturing and re-manufacturing tools." 3DP experts would help integrate state-of-the-art high-power lasers and tailored beams together with quality sensors and real time monitoring systems into advanced manufacturing and re-manufacturing tools.
- Practical contribution: contribute to at least three use cases, build on existing research, provide a business case and strategies for transferring developed technologies to other industrial applications.
- Further research aims: build on existing standards or contribute to standardisation. Additionally, a strategy for skills development associating also relevant social partners must be presented.

RIA

05: Manufacturing technologies for bio-based materials (RIA) (1/2) (DRAFT)





4-6 mio. – 4 Projects



**Expected outcome:** Demonstrate relevant scale production of innovative bio-based products to substitute traditional materials with high environmental footprint, develop products with similar or better mechanical, physical and chemical properties, demonstrate disruptive innovation of bio-based materials production in at least three different manufacturing value chains and develop sustainable business models for materials sourcing and recycling.

Scope: The 2020 Circular Economy Action Plan aims at making sustainable products the norm in the EU. Rapid progress in manufacturing technologies using new and alternative materials, such as biomaterials, is one of the drivers of this trend. The use of reusable and recyclable products based on bio-based materials should increase substantially in order to build a truly sustainable manufacturing industry. Technologies should provide a valid alternative to conventional materials with a range of applications for example in construction, food, medical, packaging and textile industries.

#### **RIA**

05: Manufacturing technologies for bio-based materials (RIA) (2/2) (DRAFT)



**3DP expected contributions:** "Optimisation and improvement of smart manufacturing processes, e.g. additive manufacturing, injection moulding, extrusion etc., to unlock the full potential of biobased materials, such as carbonpositive bioplastics, biopolymers and other fibre-based materials (e.g. cellulose-based components and marine-based components)." AM stakeholders can contribute use cases on bio-based materials, material circularity, novel carbonbased materials and composite solutions and challenges for industry, also relating to standardisation.



#### **Practical contribution:**

provide a business case and strategies for transferring the developed technologies to other industrial applications and areas.

build on existing standards or contribute to standardisation. Additionally, a strategy for skills development

associating also relevant social partners must be presented. build on or seek collaboration with existing projects and develop synergies with other relevant European, national or regional initiatives, funding programmes and platforms.



#### Further research aims:

unlock the full potential of biobased materials in AM, such as carbon-positive bioplastics, biopolymers and other fibre-based materials (e.g. cellulose-based components and marine-based components);

achieve high technical properties while lowering environmental footprint; combine the use of different bio-based materials to facilitate refurbishing and remanufacturing of products to achieve circularity by design;

adapt existing or new characterisation methods and quality controls for the bio-based materials in different

formats and for new and regenerated products;

support the creation of a skilled workforce, through training/qualification of personnel related to AM



IA

12: New breakthrough technologies for technological sovereignty in construction (IA) (1/2) (DRAFT)





10-15 mio.2 Projects



5 to 7

#### Expected outcomes:

- integrate new breakthrough technologies in additive manufacturing, robots/robotic, etc. into construction activities, including maintenance, diagnostics and monitoring;
- demonstrate the impact of the use of these new breakthrough technologies on the efficiency of resources (raw materials, water, etc.) and the reduction of waste and embodied CO2 emissions;
- demonstrate the safety of these breakthrough technologies on a construction environment in cooperation with workers;
- improve the wellbeing of the construction sector workforce.
- **Scope:** digitalisation and automation of construction sector, in view of improving safety on construction sites and attracting a younger workforce
- Consortium and targeted actors: start-ups, SMEs, large construction firms

IA

12: New breakthrough technologies for technological sovereignty in construction (IA) (2/2) (DRAFT)

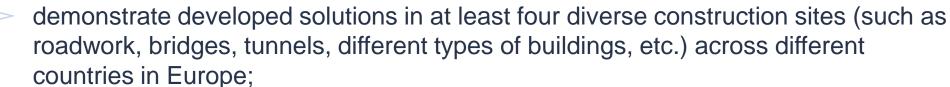






#### Practical contributions:

10-15 mio.
– 2 Projects





5 to 7

- develop solutions for monitoring the wellbeing of the workforce and prevention of accidents taking into account gender and intersectional perspective;
- include a business case and a dissemination and exploitation strategy;
- contribute to the development of new relevant standards or update of existing ones.

IA

19: Improvement of the yield of the iron and steel making (IA) (1/2) (DRAFT)





4-5 mio. – 3 Projects



6 to 8

#### Expected outcomes:

- for demo cases, achieve a metal recovery efficiency up to 90% and a mineral recovery efficiency of up to 80%;
- minimise CO2 emissions in the iron recovery and productions process;
- new technologies for onsite characterisation of ferrous materials to help standardisation of charge managing practice;
- Deploy smart sensor and big data analytics in steel plants.
- Scope: currently steel and iron making is not efficient, has a high environmental footprint and is not integrated into higher value technologies. Therefore it should be the aim to increase the use of scrap metal and increase the quality finished products in EAF and BF/BOF route
- Related efforts: European Partnership on Clean Steel

IA

19: Improvement of the yield of the iron and steel making (IA) (2/2) (DRAFT)



**3DP expected contributions:** "Enabling the use of obtained by-products in higher value applications (i.e. filtering, coating, additive manufacturing, material for CO2 sequestration, heat accumulator)." Material suppliers of metal powders to contribute input to enable the use of obtained by-products in AM.



4-5 mio. – 3 Projects



#### Further research aims:

- selection and integration of best available and applicable technologies to reduce impurities in post-consumer scrap before melting together, supported by digital smart tools for scrap classification and charge optimization;
- Development, deployment, and use of smart sensor and dedicated Big Data analytics to develop and further optimize decision-supported systems for helping steel plant operators to increase the process yield and to improve the final steel product quality
- Development and implementation of highly efficient technologies for recovering metals and mineral fraction from steelmaking residues, including those coming from H2-based metallurgy ones, with high metallic or oxidic fractions

**RIA** 

02: Products with complex functional surfaces (RIA) (1/2) (DRAFT)





4-6 mio. – 4 Projects



4 to 6

#### Expected outcomes:

- develop more efficient manufacturing processes for products with functional surfaces that contribute to competitiveness and a transition to green and sustainable production flows;
- significant reduction of the environmental footprint for surface treatments;
- uptake of treatment technologies in applications for a sustainable society, targeting reductions in energy use and environmental footprint.
- Scope: surface treatments gain importance in manufacturing. Complexity and customisation requirements for shape, material and functionality are increasing posing considerable challenges for making new products environmentally friendly.
- Related efforts: European Partnership Made in Europe

RIA

02: Products with complex functional surfaces (RIA) (2/2) (DRAFT)



Open 12/10/21 - 12/01/22



4-6 mio. – 4 Projects



■ 3DP expected contributions: "Surface treatments are an integral part of any manufacturing process. Surface treatments include many disciplines, such as painting/coating/printing (spray, powder, dip coating, inkjet etc.), plating/implantation (electroplating, vacuum plating/coating, etc.), thermal treatments (annealing, thermo-chemical processes, etc.), laser-based treatments (annealing, texturing, etc.), additive manufacturing, micro manufacturing (micro electrical discharge machining, micro milling, etc.) chemical and electrochemical treatments (anodizing, electropolishing, chemical deposition, etc.), biochemical treatments, etching (wet etching, plasma/dry etching, also for texturing)." Use cases of manufacturing processes for additive manufacturing and micro manufacturing (micro electrical discharge machining, micro milling, etc.)

#### Practical contribution:

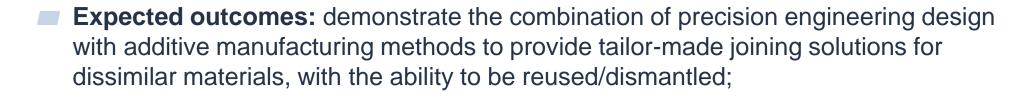
- creation of a business case and strategies for transferring the developed technologies to other industrial applications and areas. Interoperability for data sharing should be addressed.
- build on existing standards or contribute to standardisation. Additionally, a strategy for skills development to which social partners should be associated must be present.
- All projects should build on or seek collaboration with existing projects and develop synergies with other relevant European, national or regional initiatives, funding programmes and platforms.

### **HORIZON-CL4-2022-RESILIENCE-01:**

**RIA** 

12: Functional multi-material components and structures (RIA) (1/2) (DRAFT)







Scope: the role of new development in additive manufacturing processes with dissimilar materials.





3 to 6

#### **HORIZON-CL4-2022-RESILIENCE-01:**

**RIA** 

12: Functional multi-material components and structures (RIA) (2/2) (DRAFT)





4-6 mio. – 4 Projects



3 to 6

■ 3DP expected contributions: "Evaluation of matching materials properties to the production process to enable the joining of dissimilar materials for AM tools". Other aspects in advanced manufacturing are also relevant such as quantification of functionalities, properties, quality and lifespan, recycling aspects of composite materials, modelling and simulation.

#### **HORIZON-CL4-2021-SPACE-01:**

#### **RIA**

22: Low cost high thrust propulsion for EU strategic space launchers - technologies maturation including ground tests (1/2) (DRAFT)



Deadline 07/11/21



15-19 mio.– 1 Project



3-4 to 5-6

- **Expected outcomes:** overarching objective of launch cost/price reduction by 50% by 2030, for the benefit of EU Space programmes implementation and going towards reinforcing EU's independent capacity to access to space.
  - Innovation acceleration of enabling technologies (maturing, prototyping, on ground tests)
- Scope: the propulsion systems represent a significant part of launch system costs. It is necessary to mature new or optimised low cost effective (lower number of parts, better operability), high performance (high thrust to weight ratio, high specific impulse) and green propulsion concepts, technologies and propellants for high thrust engines.

#### **HORIZON-CL4-2021-SPACE-01:**

#### **RIA**

22: Low cost high thrust propulsion for EU strategic space launchers - technologies maturation including ground tests (2/2) (DRAFT)



Deadline 07/11/21



15-19 mio.– 1 Project



3-4 to 5-6

- 3DP expected contributions: "The activities will address one or several of the following areas:
  - low cost propulsion,
  - throttability,
  - reduced number of parts with extensive application of Additive manufacturing, or new composite technologies,
  - maintenance/overhaul,
  - associated fluidics."

# Horizon Europe calls related to advanced manufacturing, but non-AM specific



IA

01: All enhanced robotics systems for smart manufacturing (IA) (1/2) (DRAFT)





8-12 mio. – 3 Projects



5 to 7

#### Expected outcome:

- provide safe, highly flexible, reconfigurable and modular solutions, allowing fast response to repurposing changes in production requirements;
- demonstrate significant improvements towards collaboration by exploiting the latest advancements in AI, robotics and Social Sciences and Humanities (SSH);
- Create a network of open-access pilots to allow new users, especially students, start-ups, representatives from the makers' community and SMEs, to experiment new technologies and to enable data and knowledge sharing through the European industrial ecosystems.
- **Scope**: Projects should seize the opportunities arising from the latest state-of the art-developments in AI and robotics to deploy intelligent and autonomous systems for flexible production.
- Consortium and targeted actors: no information
- Related efforts: European Partnership Made in Europe

IA

01: All enhanced robotics systems for smart manufacturing (IA) (2/2) (DRAFT)



Open 15/04/21 - 15/07/21



8-12 mio. – 3 Projects



5 to 7

- **3DP expected contributions:** use cases of smart manufacturing.
- Practical contribution: provide a business case and strategies for transferring the developed technologies to other industrial applications and areas. Interoperability for data sharing should be addressed. Research must build on existing standards or contribute to standardisation. Additionally, a strategy for skills development associating also relevant social partners must be presented.

#### Further research aims:

- development of robust, easy to use, explainable and compliant AI tools for manufacturing environments that require minimal learning and can be configured without highly skilled personnel;
- implement and integrate the latest research findings on technologies such as sensors, actuators, control, edge computing, haptic technologies, mechatronics, robotics and autonomous systems;
- demonstrate complex, safe and efficient collaboration between multiple agents simultaneously;
- demonstrate results in at least three large-scale industrial use-cases, targeting sectors and tasks typically difficult to automate.

IA

02: Zero-defect manufacturing towards zero-waste (IA) (1/2) (DRAFT)





8-12 mio. – 3 Projects



#### **Expected outcome:**

- increase of sustainable production through improved control systems and non-destructive inspection methods;
- develop methodologies and tools to prevent the generation of defects at component level and its propagation to the system level;
- create new diagnostic methods for in-situ monitoring
- ensure reduced production cost and time (through efficient use of materials and repair strategies)
- **Scope**: The projects must address the full production line or system, with an holistic approach, with the aim of reducing defects = enable a "first-time-right" production process. Projects should target types of waste or discarded material from identified defective products that cannot be easily reworked or recycled without significant effort through 2 main elements:
  - ► The integration of control systems and/or in-line non-destructive inspection methods
  - The use of large data sets and analysis for the creation of machine learning algorithms
- Related efforts: European Partnership Made in Europe

IA

02: Zero-defect manufacturing towards zero-waste (IA) (2/2) (DRAFT)



Open 15/04/21 – 15/07/21



8-12 mio. – 3 Projects



5 to 7

- 3DP expected contributions: use cases in manufacturing proving material savings and efficiency gains.
- **Practical contribution:** provide a business case and strategies for transferring the developed technologies to other industrial applications and areas. Interoperability for data sharing should be addressed. Research must build on existing standards or contribute to standardisation. Additionally, a strategy for skills development associating also relevant social partners must be presented.

IA

07: Artificial Intelligence for sustainable, agile manufacturing (IA) (1/2) (DRAFT)





4-6 mio. – 4 Projects



4 to 7

#### Expected outcome:

- improving the environmental sustainability of industrial production
- improving the agility of European industry and its resiliency to external and internal influences;
- integrating state-of-the-art AI technologies with advanced circular manufacturing exploiting their potential across the entire product lifecycle;
- Scope: Focus on manufacturing and process industries, addressing the entire lifecycle of products and services from design to remanufacturing and including all the aspects primarily relevant for industrial production. The objective is to exploit the potential of Al as a transformation tool to support circular production in the entire manufacturing and process industry
- Related efforts: European Partnership Made in Europe and AI, Data and Robotics.

IA

07: Artificial Intelligence for sustainable, agile manufacturing (IA) (2/2) (DRAFT)



Open 15/04/21 – 15/07/21



4-6 mio. – 4 Projects



4 to 7

- 3DP expected contributions: use cases in AM where AI promotes circular manufacturing.
- Practical contribution: provide a business case and strategies for transferring the developed technologies to other industrial applications and areas. Interoperability for data sharing should be addressed. Research must build on existing standards or contribute to standardisation. Additionally, a strategy for skills development associating also relevant social partners must be presented.

IA

08: Data-driven Distributed Industrial Environments (IA) (1/2) (DRAFT)





4-8 mio. – 4 Projects



5 to 8

#### Expected outcome:

- develop sustainable data-driven manufacturing and process industries through efficient data processing and notably at the edge of the network;
- demonstrate the use of open systems available and qualified open source software tools for data monitoring & collection as well as data analytics;
- improving the agility of European manufacturing industry, including with agile, secure and easy-toi mplement non-public 5G systems, leading to more resilient production processes
- foster industrial data and distributed computing standardisation.
- Scope: To reach the opportunities of sharing and exploiting industrial data, including deep industrial data. Computing, storage and networking technologies will have to show also flexibility along the industrial value chains and promote the introduction of new business models. Projects are encouraged to develop toolkits of open hardware, software and toolware, and qualify the use of these to provide opportunities to SMEs to further automate and digitalise their manufacturing, through, for example, OPC-UA and Administrative Shell (AAS)
- **Related efforts:** European Partnership Made in Europe.

IA

08: Data-driven Distributed Industrial Environments (IA) (2/2) (DRAFT)



Open 15/04/21 – 15/07/21



4-8 mio. – 4 Projects



■ 3DP expected contributions: use cases in AM of data sharing between industry stakeholders.

■ **Practical contribution:** provide a business case and strategies for transferring the developed technologies to other industrial applications and areas. Interoperability for data sharing should be addressed. Research must build on existing standards or contribute to standardisation. Additionally, a strategy for skills development associating also relevant social partners must be presented.

#### **HORIZON-CL4-2021-RESILIENCE-01:**

RIA

26: Sustainable Industry Commons (RIA) (1/2) (DRAFT)



Deadline 29/09/21



2-4 mio. – 2 Projects



3 to 6

#### Expected outcomes:

- develop tools to support industry in sustainable production and consumption of goods, by embedding circular economy strategies;
- develop ontology based data documentation for the application domain to facilitate
- interconnection by data exchange between designers, manufacturers, users and collectors of used/waste products;
- reinforce European industry capacities and adapt to the new trends in the areas of sustainability and digitalization, and contribute to the development and/or creation of standards;
- increase competences for data handling among the potential data users (e.g. by providing trainings).
- ensure high visibility of project results and user-friendly, open access to data and ontologies
- Scope: to develop tools for industry to enhance efficiency and contributing to less waste and emissions while improving material/product/process quality all along the lifecycle of a product/service system. The proposals should have a holistic approach, with a minimum of three demonstrators/use-cases, covering the entire material/product/process life cycle and proving the interoperability of data across the life cycle stages across industry domains.

#### **HORIZON-CL4-2021-RESILIENCE-01:**

**RIA** 

26: Sustainable Industry Commons (RIA) (2/2) (DRAFT)



Deadline 29/09/21





3-6 mio. – 2 Projects



3 to 6

Opportunities at EU level Current Cascade Funding Opportunities

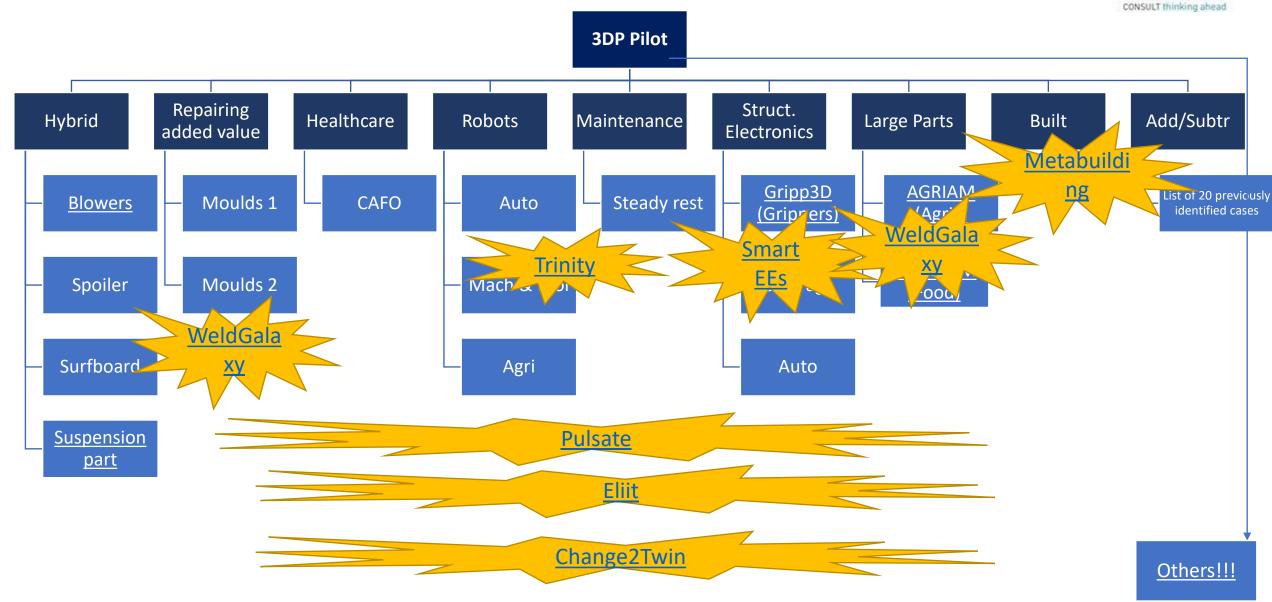
### **Cascade Funding Opportunities – Action Plan**

- Presentation (today)
- 2. Interest (incl. connections with SMEs interested) in a cascade funding opportunity? Looking for complementary expertise?
  - → Please fill in / Consult (1 sheet per Call) the following document (members only): <a href="here">here</a>
- 3. Bilateral / multilateral direct interactions towards proposals submissions
- 4. In the meantime, 3DP Pilot Brochure made available, to be circulated among SMEs in the region

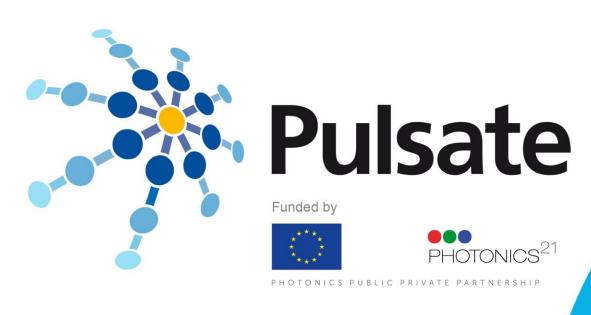


# The 3DP Pilot 'Portfolios' of projects – Illustrative overview in early 2021





| 3DP Pilot Members FAQs                                    | Trinity   | Pulsate  | WeldGalaxy  | SmartEEs  | Metabuidling           |  |
|---|---|--|---|---|------------------------|--|
| Scope of the Call and linckages with 3D Printing          | The goal of TRINITY is to increase the agility of manufacturing SMEs in Europe by robotics, ICT and cyber-security. So AM activities fitting under this umbrella are fine. Focus should be in robotics. | LBAAM technology   | for ex. WAAM technology   | End-user cases targeted, not technologies. If end-user cases requesting 3D printing as an innovative solution: ok.  |                        |  |
| Budget  | 2 <sup>nd</sup> Open-call, max. 200k€ per project.<br>300k€ total limit if earlier TRINITY of<br>DIH^2 funding received.  | up to 150k EUR per experiment  | 100k EUR per pilot  | 100 k€ max (+ in-kind to reach funding rate ≤70% for private organisations)   |                        |  |
| Funded Activities   | Activities on TRL 5-7. Technical development and dissemination, mostly personnel costs. Equipment depreciation costs only.  | TRL 5 to 7   | TRL 5 to 7  | Technolgy solutions must be > TRL4 Eligible costs are the same as H2020 costs for IA actions  |                        |  |
| Cross-border: compulsory/favored?                         | Cross border compulsory. Additional points from EU-13 partners.   | No   | No  | Compulsory: end-user and technology provider must be from different countries   |                        |  |
| Consortia   | Consortia of 2-3 partners. SME must lead but other type of partners accepted too.   | Consortia including minimum 2 SMEs and/or Slightly bigger companies. | Proposals can be submitted by a single applicant (SME or MidCap) or consortium. Consortia applying to the call must include at least one SME or MidCap. | Elligible are SMEs or MidCaps only. End-user is the applicant in SmartEEs. If identified, technology supplier can be integrated in the proposal.  | See Slides 108 onwards |  |
| Facility Centres: partners and/or sucontractors?          | Facility centres can be partners. Critical research tasks should not be subcontracted, services only.   | Only as subcontractors (maximum 15% of total grant)                  | Only as subcontractors (maximum 15% of total grant)   | Testing is usually made by the end-user. Who can subcontract though. So, yes, the testing can be integrated inside the application. But must be functional testing and be a minor part of the action. |                        |  |
| Role of FCs   | Partners only supporting the work of SMEs. Main focus on the project should be the needs of the SMEs.   | (maximum 15% of total grant)   | (maximum 15% of total grant)  | Invite the end-user to mention the service inside its application   |                        |  |
| Distribution of budget among FC partners / subcontractors | Lead SME must receive min. 40% of the total funding amount. Funding amount for all partners is 70% of the project costs.  | (maximum 15% of total grant)   | (maximum 15% of total grant)  | FSTP Financial Support to Third Parties is<br>defined by DG CONNECT as a support to<br>SMEs and Midcap only. Other<br>organisations can participate but at their<br>own costs.                        |                        |  |







Laser-based advanced and additive manufacturing technology

#### Izabela Zrazinska

Senior Project Manager @Fundingbox

26.02.2021



## About US

48 Projects, 9 as coordinator



Manufacturing





**Robotics** 





Next Generation of Internet





Digital Innovation Hubs





Artificial Intelligence















# Pulsate

Fostering the PAN-European infrastructure for empowering SMEs digital competences in laser-based advanced and additive manufacturing

https://www.pulsate.eu/









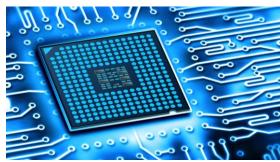
### **Revolutionising Markets**

#### LBAAM provide maximal benefits towards flexible manufacturing and highly digitalized production environments

LBAAM technology is particularly beneficial for sectors like aerospace, automotive, medical devices, industrial machinery, customised electronics, and textiles & clothing.





















#### **About us**

We are a strong consortium to support you with any need for implementing LBAAM technologies





















This project has received funding from the European Union's Horizon 2020 research and innovation program under grant agreement No 951998

















#### **Open Calls in a nutshell**

- 4 Open Calls
- 62 projects
- LBAAM technology
- 4.07 million EUR

https://pulsate-opencalls.fundingbox.com/





#### What are the benefits?





- Technical support from industry experts
- Business Mentoring led by FBA
- Up to €150k funding per experiment
- Media exposure
- Access to private & public investment



| M1     | M2                        | M3     | M4     | M5                        | M6     | M7     | M8    | M9     | M10    | M11    | M12        | M13         |
|--------|---------------------------|--------|--------|---------------------------|--------|--------|-------|--------|--------|--------|------------|-------------|
| sep-21 | oct-21                    | nov-21 | dic-21 | Jan 22                    | feb-22 | mar-22 | Ap 22 | may-22 | jun-22 | jul-22 | Aug-22     | sep-22      |
|        | Stage 1: Tech Development |        |        |                           |        |        |       |        |        |        |            |             |
|        |                           |        |        | Stage 2: Proof of Concept |        |        |       |        |        |        |            |             |
|        |                           |        |        |                           |        |        |       |        |        |        | Stage 3: S | Scalability |

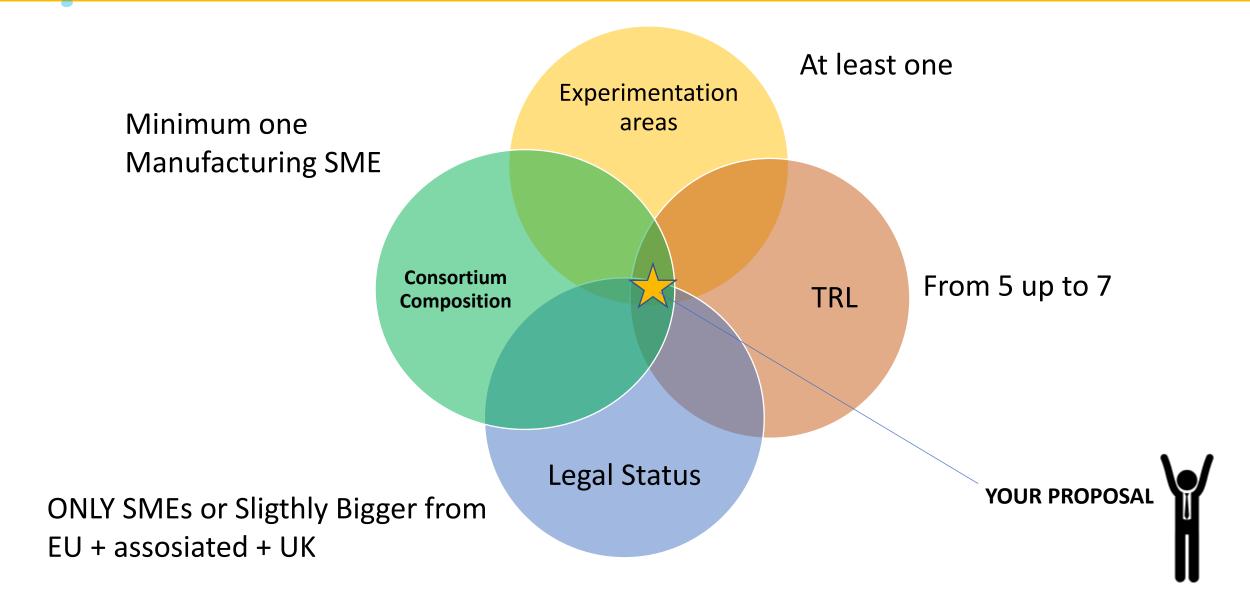
| PULSATE<br>Technology<br>Domains | High Power Laser based<br>Applications | Micro/nano fabrication | Additive<br>Manufacturing | LBAAM Digitisation    |
|----------------------------------|--|------------------------|---------------------------|-----------------------|
| CCs                              | Fraunhofer, MTC,<br>AIMEN              | FTMC, MTC, AIMEN       | CEA, MTC,<br>AIMEN        | SINTEF, CEA,<br>AIMEN |



## Who are we looking for?





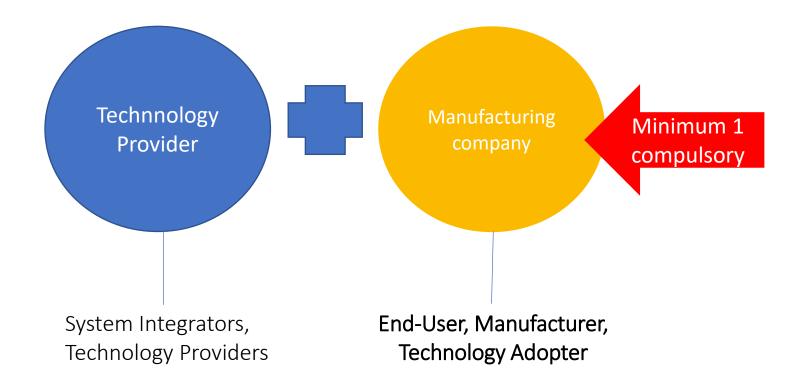






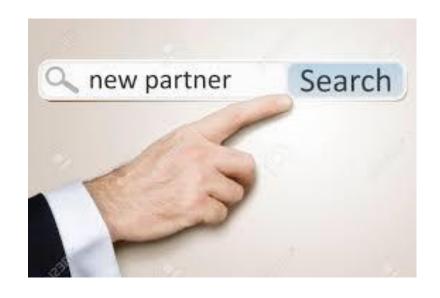
## **Technology Transfer Experiments Consortia**

The TTEs have to be proposed by a Consortium including **minimum 2 SMEs** and/or Slightly bigger companies acting as:





# Do not have a partner to apply with?



- Submit Expression of Interest: <a href="https://pulsate-matchmaking.fundingbox.com/">https://pulsate-matchmaking.fundingbox.com/</a>
- Write a post in Matchmaking Community: <u>https://spaces.fundingbox.com/spaces/i4ms-pulsate-networking-matchmaking-1</u>

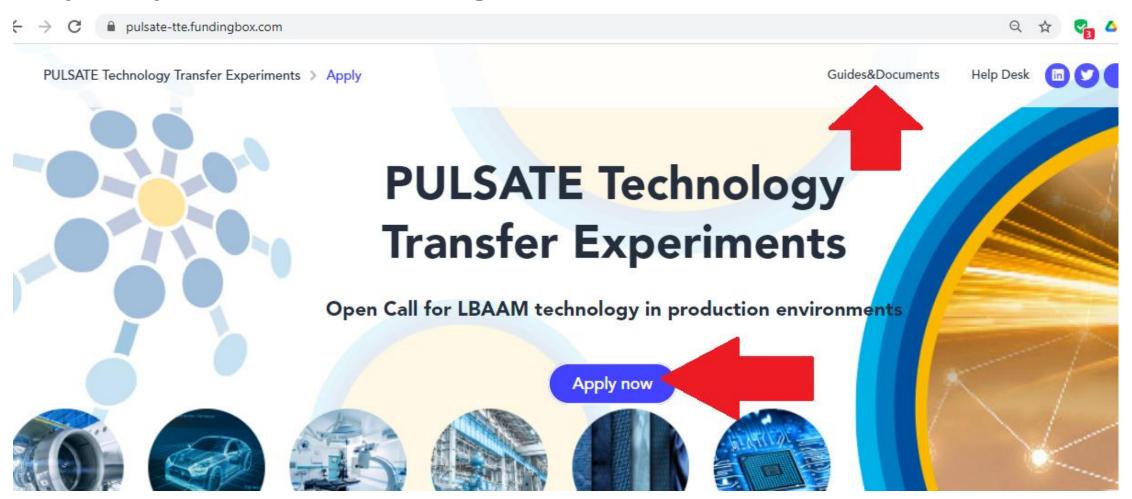


## How to apply?





## https://pulsate-tte.fundingbox.com/

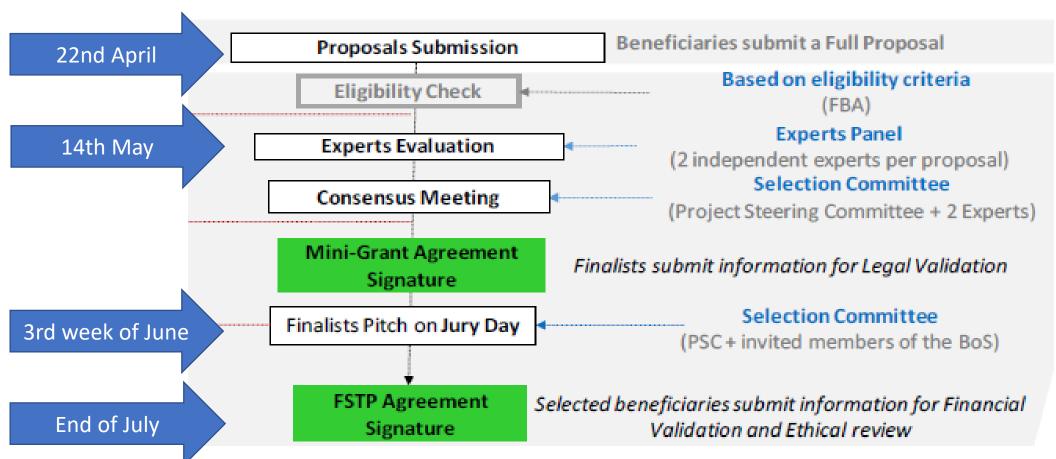




## **Selection Process**





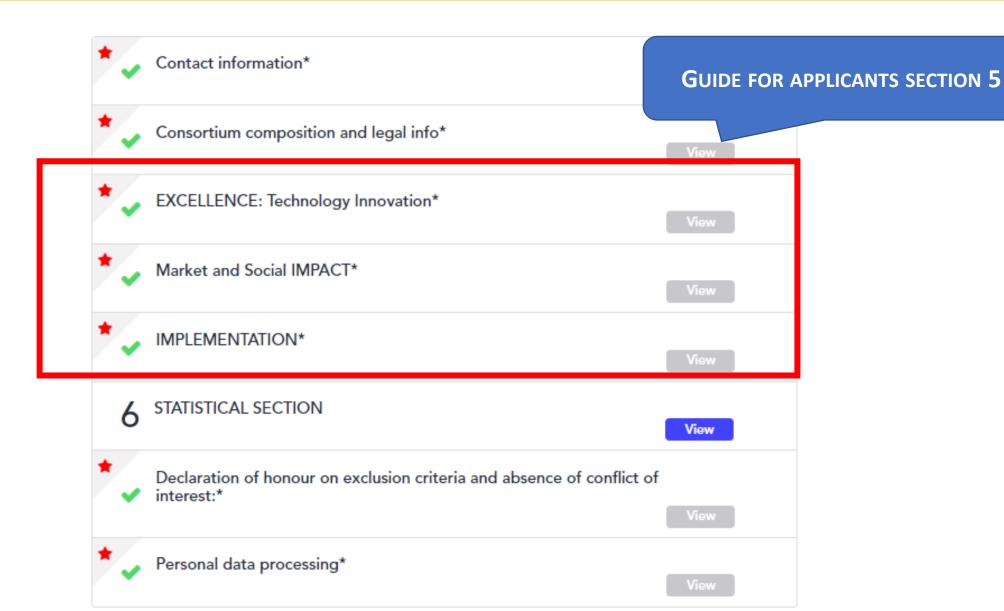




## **Application Form**











#### Follow our series of webinars

| Partner/Title                               | Country   | Date and Hour          |
|---|-----------|------------------------|
|   |           |                        |
| FRA   | Germany   | 23rd Feb at 9am        |
| AIMEN                                       | Spain     | 25th Feb at 12         |
| CEA   | France    | 2nd March at 3pm       |
| SINTEF                                      | Norway    | 9th March at           |
| MTC + FBA: Innovations in LBAAM & Technical | ALL       | 10th March at 3pm      |
| Support                                     |           |                        |
| FTMC: Industry Week                         | Lithuania | 23rd March             |
| FBA: Final Countdown Q&A and Tips           | ALL       | 12 <sup>th</sup> April |
|   |           |                        |









Q&A

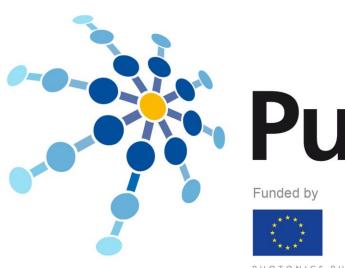
## **APPLY BEFORE 22<sup>nd</sup> APRIL!**

https://pulsate-tte.fundingbox.com/

Mail: pulsate.help@fundingbox.com







# Pulsate



























Vanguard Initiative
3DP Pilot Webinar
Funding Opportunities
March 8th, 2021



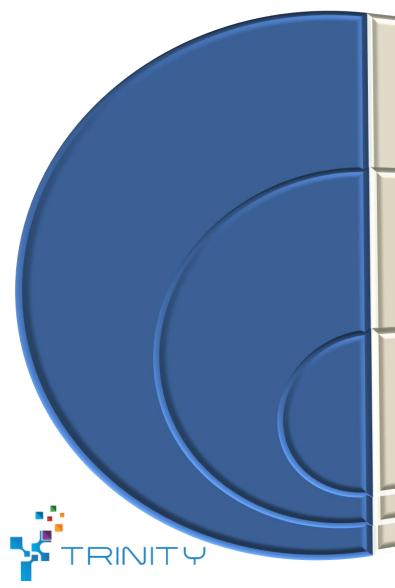
This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 825196





Jyrki Latokartano, TRINITY Project Manager Tampere University, Finland

## What we can do to ensure successful business in Europe?



Increase the product quality and production capacity by robotics

- Mundane tasks for robots (e.g. dirty, dull and dangerous tasks)
- Transform (human) operator to knowledge worker and problem solver (e.g. system supervisor)
- Ensure that the factories can operate with less engineers (since we will lack those)

Shorten the overall production time with ICT and Al

- Digitalisation to increase supply network transparency and reliable real-time data visibility
- Al solutions to predict and prepare for continuous changes

Benefit from industrial ecosystems (e.g. DIHs)

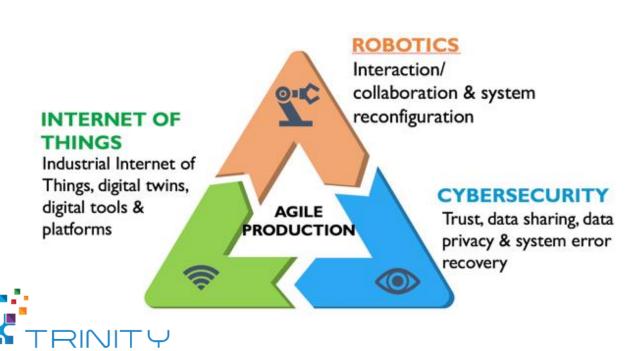
- Life-long learning support
- To share resources (machines) and expertise
- Answer together to the changing customer needs
- Shorten the supply chains

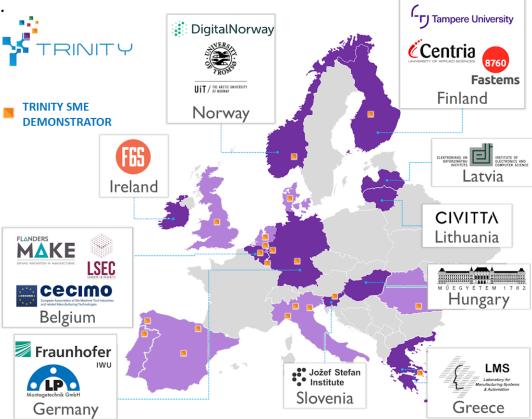
# H2020 TRINITY 01/2019 -06/2023

The main objective of TRINITY is to create a network of digital innovation hubs (DIHs) composed of Research Centres and University Groups specialized in Advanced Robotics and Internet of Things (IoT), supported by a DIH with experts in Robotics Cyber security to contribute to novel robotics solutions that will increase agility in production.

The second objective is to continue this network after the ramp-up phase, by building a sustainable business model throughout the project lifetime.

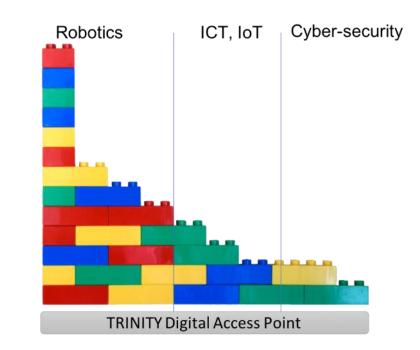
The third objective is to deliver a critical mass of use case demonstrations in collaboration with industry to support the industrial modernization leading to more agile production and increase the competitiveness of European companies.

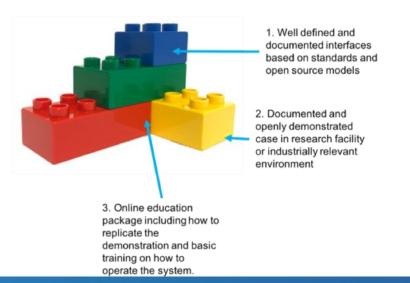




# Modular approach

- The main target is to prepare modular and reconfigurable use-case demonstrations on the fields of robotics, ICT and IoT, and Cyber-Security.
- External Use-case demonstrators
  - 18 Internal Use-case demonstrators: Each of the internal use case demonstrations include well defined specifications, 'how to set up' tutorials and 'how to use' education packages.
  - 19 External SME-lead use-case demonstrators aiming for the technology and business renewal
- The technologies we use are multi-purpose, and can be combined to fit the purpose.



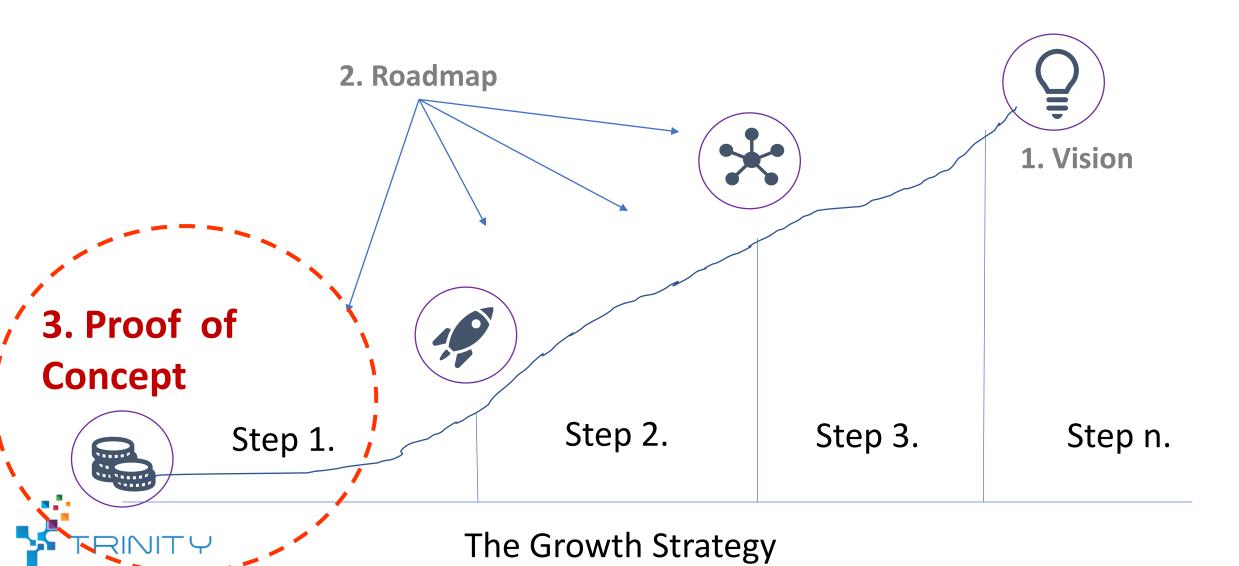


# With the TRINITY use case demonstrations

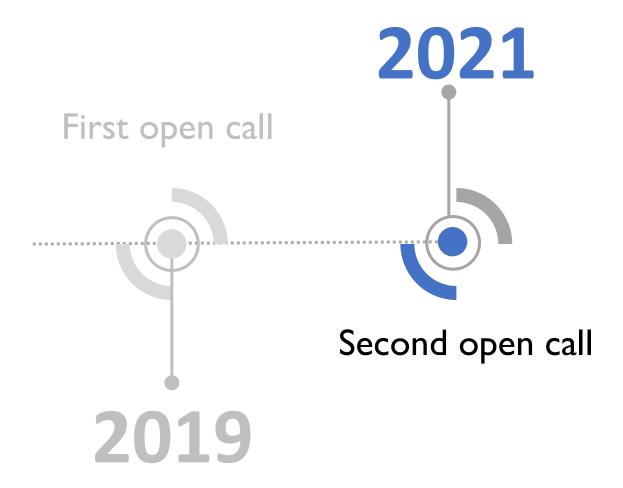
- The overall theme is "Robotics for Agile Production"
- We look forward
  - Novel (for applicant) utilisation of robotics, ICT and cyber-security applications and solutions developed and implemented by or into SMEs
  - Roadmap to success by the applicant
  - Measurable KPIs for outcomes you decide what these are:
    - Non-value added time is reduced once the development is taken into use
      - Scrap is reduced
      - Quality is increased
      - Productivity is improved
    - New development can be commercialised
    - The company/partners gain new knowledge, competences and sellable items



# TRINITY - Open Calls – What we actually fund



# Open calls





## Open Call 2

- Call opened 14.2.2021 and closes 1.6.2021
- 1.7-31.8. evaluation period
- September contracting
- 1.10.2021 Demo Program 2 starts
- Up to EUR 200,000 funding per demonstrator
- Consortium lead by SME (or slightly bigger)
- 10 months run-time
- Must be a consortium of 2-3
- Must be two countries
- TRL 5-7
- Total call budget 3,5 m€

# 2<sup>nd</sup> Open Call, 2 possible tracks







Open Call #2 February 2021 GET READY!

#### **Demo TRINITY**

Existing technical modules and their concepts for enhancing, testing & extending

Support available from TRINITY consortium

#### 2-3 partners

SME

Partner 1

Partner2

#### **Novel solutions**

Propose your own solution!

#### 2-3 partners

SME

Partner

Partner

2



# Who can apply?

TRINITY ecosystem invites small consortia (max 3) to plan, implement, and disseminate ICT technologies incl. robotics, IoT and cybersecurity to facilitate agile production in European companies.

Lead applicant is SME or slightly bigger (less than 500 person, 100m€ turnover)

#### Consortium members:

- Technology adopters/ end-users: SMEs and slightly bigger
- Technology providers: Technology SMEs, Competence Centres, Large companies, Research Centres and academia
- EU member states, H2020 associated countries
- 2 countries

#### Budget and timing

- max 200 000€
- 10 months
- 3 gateways (MI, mid-term, final)
- Min 40% of the budget must go to the Lead SME



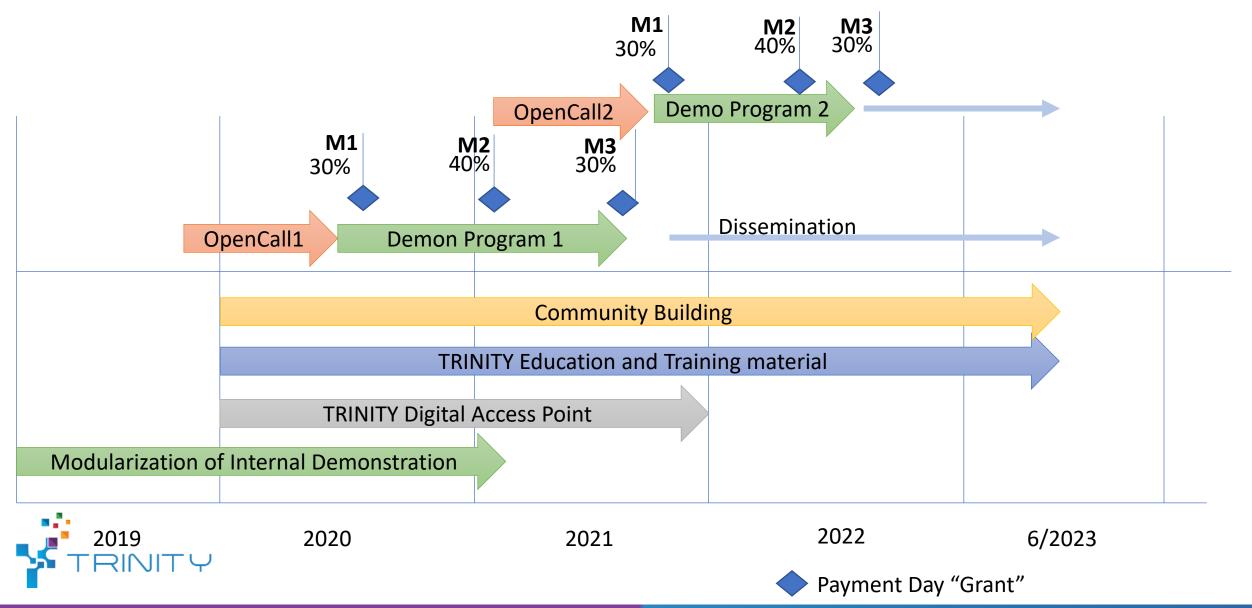
# Special targets

- Cross-country collaboration (e.g. partners from 2 different countries is mandatory)
- Budget: at least 40% has to go to the Lead SME
- Extra Points:
  - 5 extra points if female(s) in lead roles (in of the consortium members)
  - 5 extra points if using/applying/testing/developing/ extending TRINITY modules
    - Combination of TRINITY+own development is allowed
  - 5 extra points if EU-13 collaboration (e.g. I partner is from EU-13)
- Total extra points are 15 in addition to the scores
- The threshold still needs to be reached in all categories

| Resource   | Score/Threshold                 |
|--|---------------------------------|
| Impact in terms of Industrial relevance and exploitation plans  •industrial impact (for partners)  • Manufacturing SME → factory floor  • System Integrator → markets  •potential impact to general advancement of technology (minor role) | 0-10 /6 (double points)         |
| Soundness of Concept e.g technical soundness   | 0-10 /6                         |
| Implementation feasibility of the work   | 0-10 /6                         |
| Resources & Consortium: Partners of the consortium (capabilities), Deployment of resources for tasks and goals   | 0-10 /6                         |
|  | max 50<br>max 65 (if all bonus) |



# Open calls for Demonstration Program 1&2



# Expected impact

- Consortia should define on how the impact should be measured e.g. within timeline we as company expect following increases in ... and it is measured by following KPIs
  - I. Industrial impact (for the company/consortium)
    - Manufacturing SME → factory floor
    - System Integrator  $\rightarrow$  revenue, markets
  - 2. Potential impact in general for the industry (secondary role)

- Increased
  - agility of production
  - deployment of robotics
  - use of standards for modules and systems
  - use of ICT and cybersecurity in Factory floor
- Improvement in
  - Turnover & Profits
  - Markets share
  - Collaboration with partners
  - Technology maturity
  - Gender balance and attractiveness (new employees)



# How to apply?

- Build a consortium
- Register at TRINITY webpage
  - <a href="https://trinityrobotics.eu/register/">https://trinityrobotics.eu/register/</a>
- Find more info and download guideline
  - https://trinityrobotics.eu/open-calls/
- Register for PIC number
  - <a href="https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/how-to-participate/participant-register">https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/how-to-participate/participant-register</a>
- Submit your application
  - <a href="https://www.f6s.com/trinitydihopencall2/apply">https://www.f6s.com/trinitydihopencall2/apply</a>





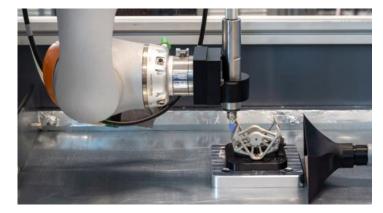
# AM related demonstrations from TRINITY 1st demonstration program

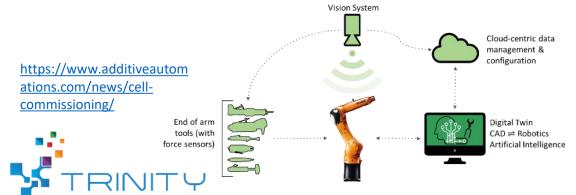
 SALSA2d, Separation of Additive-Layer Supports by Automation via 2-way Digital Twin









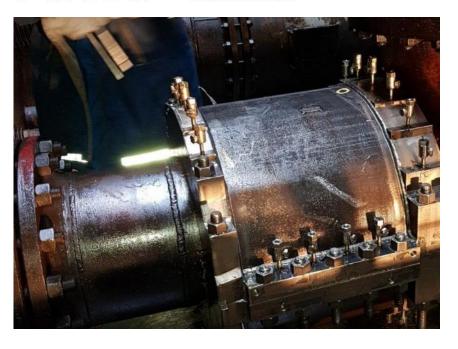


 WAAM CLAMP: Wire Arc Application of Metal Component Linked to Additive Manufacturing for Pipeline Repair









https://mx3d.com/news/





# 3DP Pilot Webinar Funding Opportunities

8<sup>th</sup> of March 2021



**Innovation Action:** DT-ICT-01-19 (Smart Anything Everywhere)

Number of partners: 14 partners from 9 EU countries

**Grant:** 8M€

**Duration:** 36 months

**Expected results:** 47 Application Experiments (AEs)

FSTP 2.9 M€ (37% of the grant)

Open call / 5 cut-off dates

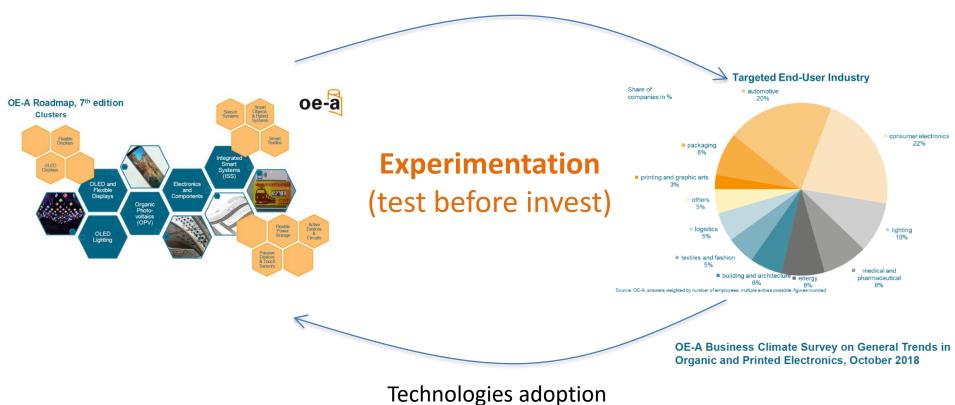
| CUT-OFF                 | DATES      |
|-------------------------|------------|
| 1 <sup>st</sup> Cut-off | 05/06/2020 |
| 2 <sup>nd</sup> Cut-off | 23/09/2020 |
| 3 <sup>rd</sup> Cut-off | 15/01/2021 |
| 4 <sup>th</sup> Cut-off | 07/05/2021 |
| 5 <sup>th</sup> Cut-off | 31/08/2021 |



## DIH – Digital transition

Support the European Industry & reinforce its competitive advantage by providing acceleration support for the integration of Flexible Electronics into novel products, processes and business models

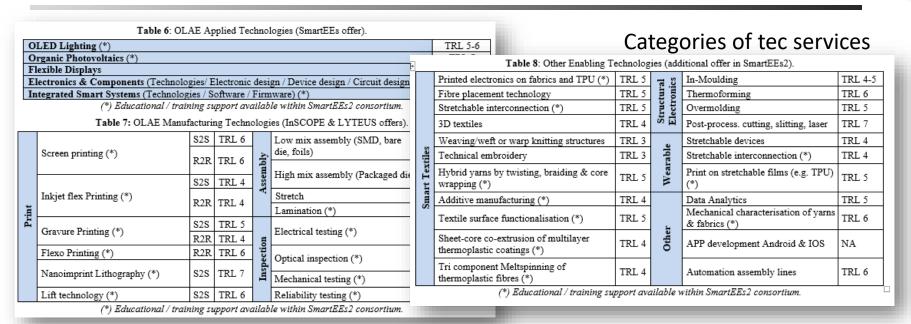
#### Technologies uptake & new businesses

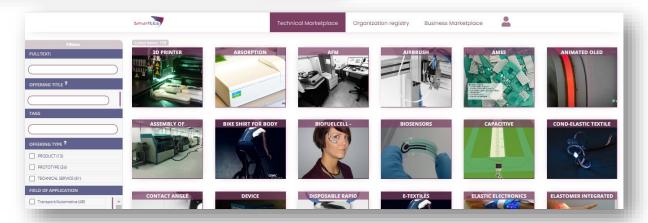




#### SmartEEs2 - Tec services





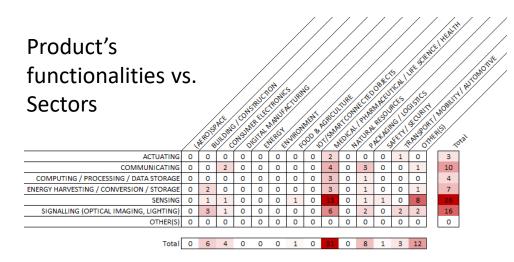




https://ecosystem.smartees2.eu/technical-marketplace/

## Open Call / Latest results

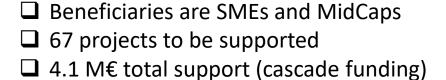




- ☐ High demand on Health, Textile & Sports (Others) and Packaging & Logistics
- 4 projects addressing COVID

#### Data=

SmartEEs data (20 projects)
+SmartEEs2 data (20/47 projects started)



#### **Beneficiaries**

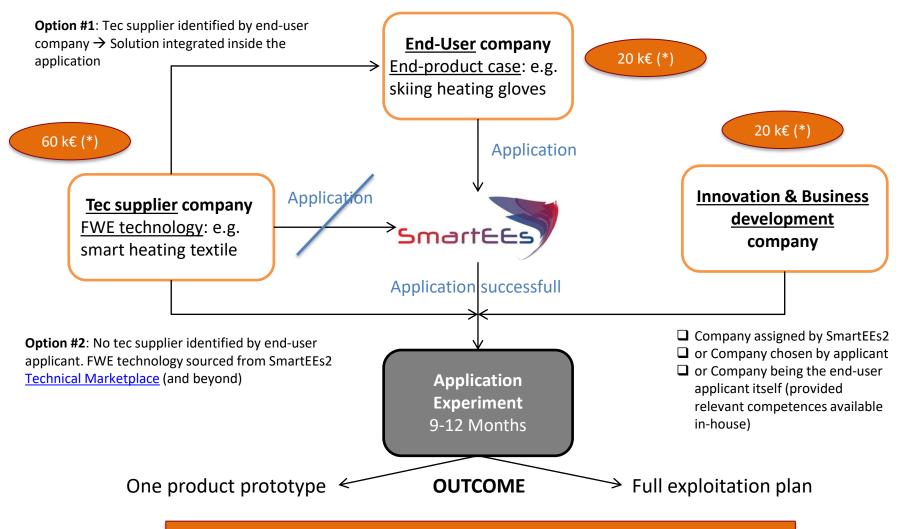


**Beneficiaries** 



## Financial Support to Third Party (FSTP)



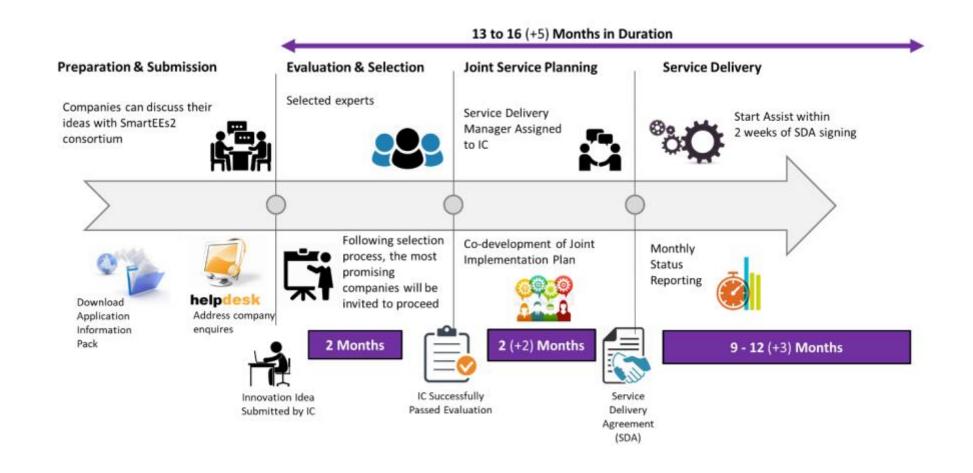


(\*) FSTP Voucher amount. Additional in-kind contribution requested to reach 70% funding rate maximum (H2020 rule for private companies)



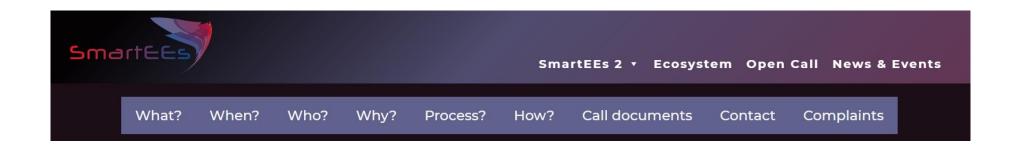
## Customer journey











Open Call page

https://smartees.eu/open-call-smartees2/







| Questions   | Answers   |
|---|---|
| Scope: what is the possible role of 3D Printing-related activities in the Open Call? I.e. to what extent 3D printing activities are targeted?   | We target end-user cases. Not technologies. However, if end-user cases requesting 3D printing as an innovative solution, fine.  |
| Total amount of Voucher/Grant per project?  | 100 k€ max (+ in-kind to reach funding rate ≤70% for private organisations)   |
| Which activities (TRLs?) funded and which associated costs?   | Again, we don't support technologies but user cases.  Technolgy solutions must be > TRL4  Eligible costs are the same as H2020 costs for IA actions   |
| Is cross border cooperation requested and/or promoted (e.g. higher scoring)?  | Compulsory: end-user and technology provider must be from different countries   |
| Only one organisation (SME?) submitting an application or can 'consortia' composed of several identified organisations submit an application (i.e. the SME in the lead and beneficiary but 'service' providers already identified)?                   | Elligible are SMEs or MidCaps only. End-user is the applicant in SmartEEs. If identified, technology supplier can be integrated in the proposal.  |
| Can 'Facility Centres' (providing e.g. demonstration services like e.g. testing, etc.) not part of the overarching project consortium (e.g. Pulstate) be part of a 'project' consortium submitting an application? Or can they act as subcontractors? | They cannot apply.  Testing is usually made by the end-user. Who can subcontract though. So, yes, the testing can be integrated inside the application. But must be functional testing and be a minor part of the action. |
| If the answer to the previous question is positive, what are the requirements to be part of the consortium and/or act as subcontractor?   | Invite the end-user to mention the service inside its application   |
| Any limitations on the budget (from the voucher/grant) used for funding services from Facility Centres / Technology providers?  | FSTP Financial Support to Third Parties is defined by DG CONNECT as a support to SMEs and Midcap only. Other organisations can participate but at their own costs.  |





THANK YOU!



3<sup>rd</sup> March 12 CET

Izabela Zrazinska, Senior Project Manager @Fundingbox

## About US

**48 Projects**, 9 as coordinator



Manufacturing





Robotics





Next Generation of Internet





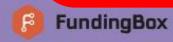
Digital Innovation Hubs





Artificial Intelligence





## What is WeldGalaxy?

B2B online platform that brings together global buyers (end-users/OEM) and EU sellers. The project has as a goal to enhance the visibility of EU's welding products/services to global users.





















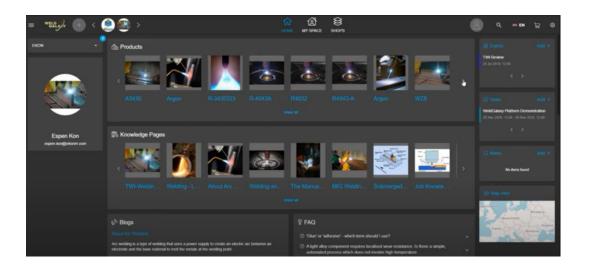




## What is WeldGalaxy platform?

Our responsive Web-based Platform that integrates:

- Chatbot
- KBE
- DLT base tendering
- Al Analytics
- Ontology
- Simulation



Selected <u>Pilots will become a beta testers</u> of the 'online welding equipment and consumables platform'.

https://www.weldgalaxy.com/



### Open Calls in numbers

€2.5 MILLION
Equity free
funding

11 partners
From 8 European Countries

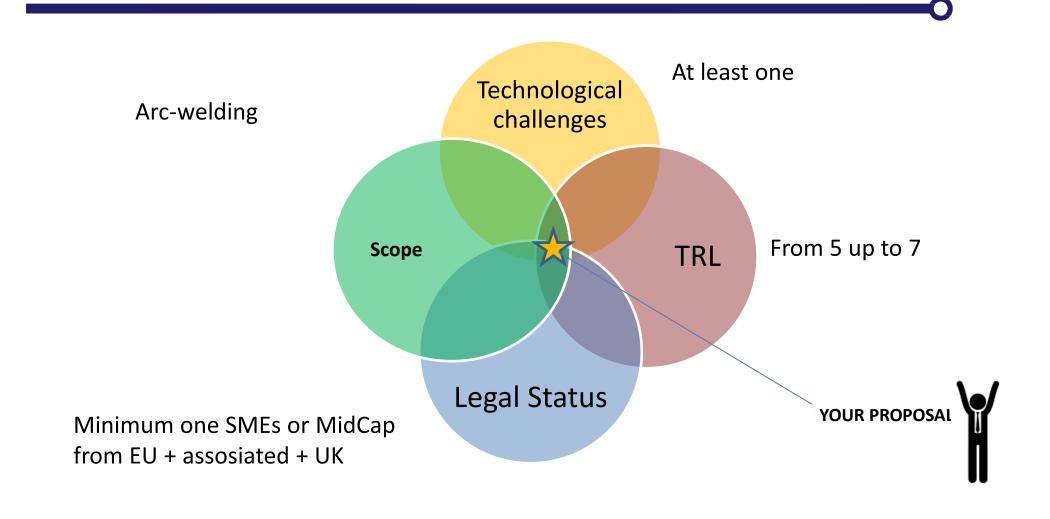
2 Open Calls 25 Pilots selected 6-MONTH
Support
PROGRAMME



- Technical support from industry experts from TWI
- Business Mentoring from FBA
- €100k funding per pilot
- WeldGalaxy platform account
- Media exposure



# Are you eligible?

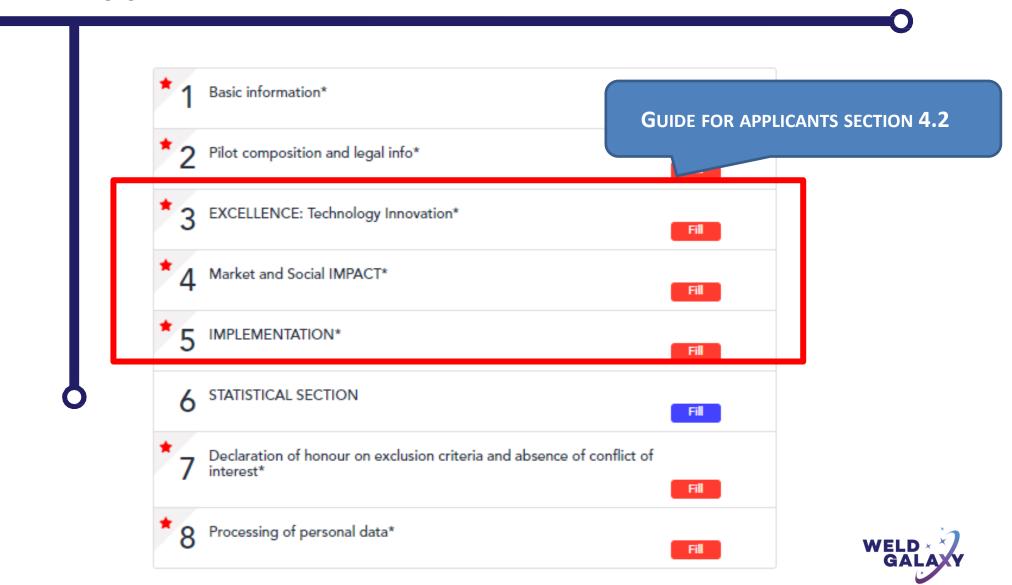


# Open Call is open until 29th April

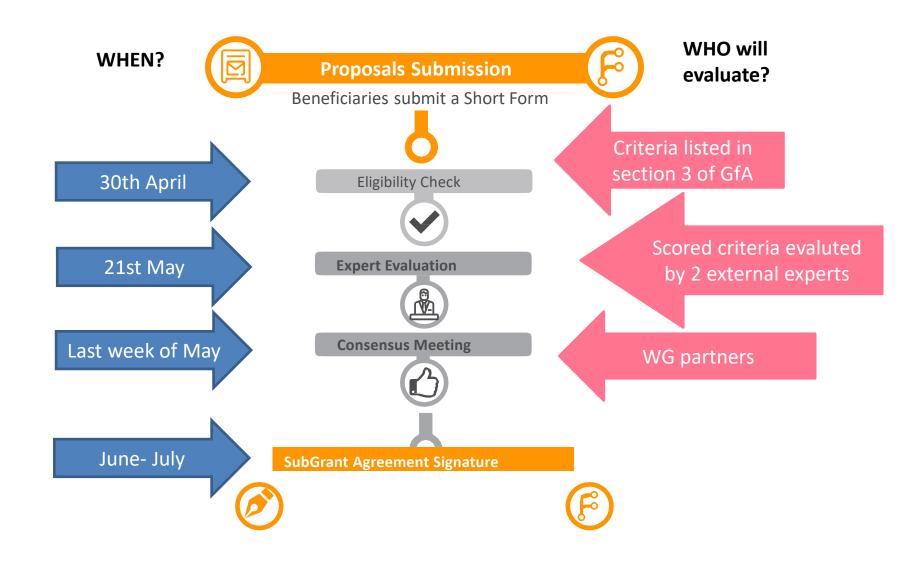




## **Application Form: basic information**



# **Selection Process:**





















## Submitted Applications per Country





Number of Submitted Applications

34

**Number of Countries** 

19

## Join our webinars







# Apply before 29th April

https://weldgalaxy-opencall.fundingbox.com/

Mail: weldgalaxy.help@fundingbox.com



Innovation Funding and Support for SMEs of the Built Environment Sector

VI 3DP Pilot Webinar - Funding Opportunities 8<sup>th</sup> March 2021



#### **MOTIVATION**



#### Innovation Funding and Support for SMEs of the Built Environment Sector



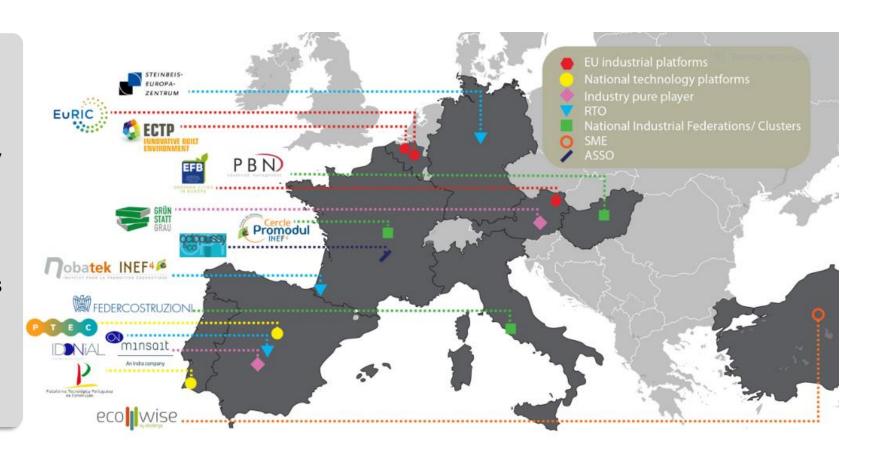
- Bring innovation to the "traditional" value chain of the Construction sector.
- Expand to other industries to create an enlarged Built Environment industrial sector.
- Enable SMEs to internationalise their activities and reach European markets.
- Consolidate, expand and nurture a modern construction sector innovation ecosystem backboned by a common Digital Open Innovation Platform

## **CONSORTIUM**



#### **15 European Partners**

- 4 EU Level Industrial Platforms
- 3 National Technology Platforms
- 2 National Construction Industrial Associations
- 1 Large ICT Industrial
- 1 Business Network



### **TARGET SECTORS**

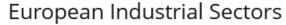


The **METABUILDING innovation ecosystem** brings together stakeholders from construction and 4 emerging industrial sectors



Outreach to over 6.000 SME by means of meta-clustering







6 target countries



Support for cross-sectoral, cross-border collaboration



**Austria** · France · Hungary · Italy · Portugal · Spain

#### **DIGITAL PLATFORM**



#### **Backbone of an Innovation Ecosystem**

**Open Innovation Digital Platform**, helping all stakeholders of the enlarged Built Environment sector, to:

- Find partners for collaborative projects.
- Discover innovative technologies.
- Find available funding for SME innovation.
- Discover new innovative tools.
- Provide information on innovation support.
- Help SMEs to reach new markets.
- Virtually showcase SME's products/services.







Direct link to the European Construction Technology Platform activity and needs

### **INNOVATION FUNDING**



#### **3,75 M € for Innovation Support to SMEs**











The **METABUILDING** project will finance **Innovation Vouchers of 5 000 €** dedicated at verifying technical, legal and business aspects of innovation projects and support **Collaborative Projects with grants of up to 55 000 €** per project.

Cascade Funding is a mechanism of the European Commission to distribute funding to third parties

(final receivers like for example SMEs)

#### **IMPACT**



#### In a Nutshell



- Provide direct financial and non-financial innovation support for SMEs.
- Increase competitiveness of SMEs through international business collaboration.
- Support SMEs to get out of the COVID-19 crisis through innovation.
- Stimulate the innovation potential of the Construction sector through cross-sectoral and cross-border collaboration.
- Create and expand a Digital Platform facilitating collaboration and innovation in an enlarged Built Environment Sector.



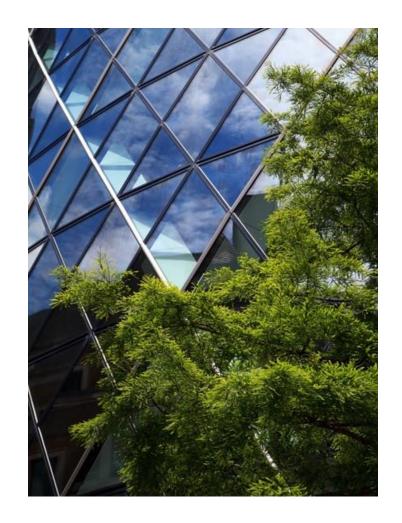
# WHY YOU ARE CONCERNED

### WHAT IS IN IT FOR YOU



#### As SME, Cluster, RTO, University, etc.

- Receive financial and non-financial innovation support for your SME:
  - 75 % of the Maximum Grant Amount = 3,75 M €.
  - Possibility to develop your potential ideas to get out of the COVID-19 crisis.
- Identify innovative technology from actors of other sectors and countries or promote your own technology.
- Access to new markets with existing products and solutions.
- Access to other funding and support for innovation.
- Position your regional cluster in a European network and gain visibility to attract new members.
- Give the needs of your cluster's SME members a voice on European level.
- Support SMEs in innovation projects & feasibility studies as
   RTO/university member of the Innovation Stakeholders Pool.



### **CALLS FOR PROPOSALS**



#### **Funding Schemes**

Deadline in February 2021!







Single SME

**SEED** 



Assess feasibility of project ideas / innovation opportunities

Up to 5.000 € / SME

**Short interventions** 

Collaborative Projects (at least 2 SMEs)

**GROW** 



Development of new technologies (co-creation projects)

**HARVEST** 



Technology transfer from other sectors / countries (In-sourcing projects)

Up to 55.000 € / project

6 months

### **CALLS FOR PROPOSALS**



#### **Funding Schemes**

COMING SOON

**GROW** 



60 Collaborative Projects

Funding the develop of new technologies in response to specific cross-sectoral challenges.

COMING SOON **HARVEST** 40 Collaborative Projects Supporting SME's to use existing technologies from another METABUILDING industrial sector and/or countries in a collaborative project.

Create collaboration across industrial sectors and country borders to develop new technologies in response to specific cross-sectoral challenges (GROW)

Encourage the use of existing technologies from an industrial sector in another METABUILDING industrial sector in order to respond to specific cross-sectoral challenges (HARVEST)

### **CALLS FOR PROPOSALS**



#### **Funding Schemes**

#### **DRAFT SCOPE: Cross-sectorial topics**

- Use of 3D printing for green infrastructures/building
- integration of 3D printed components into building greening systems
- Integration of waste/residues in large scale 3D printing
- Development of systems allowing for the integration of reinforcement elements in 3D printed structures in line with structural regulations
- Establish and define 3D printing processes that allow working with mixed materials integrating or not mortar/concrete
- Development of union systems for the 3D printed big elements
- Integration of accessory components in 3D printing like windows, glass, wooden elements or new functionalities
- ...

#### **DRAFT REQUIREMENTS**

- consortia of a minimum of 2 SMEs from 2 different sectors,
- from the 6 targeted countries or member of ECTP, AM platform, EFB (or one of its members) and active in one of the 5 sectors.
- Higher TRLs (6-8, to be determined),
   essentially development and testing costs
- cross sector collaboration will be mandatory /cross border cooperation will only be promoted and awarded with a higher score
- Subcontracting costs will be eligible, but we most probably will limit them to between 30% and 50 % of the overall project budget



COMING UP

### **NEXT ACTIONS**



- Joint roadmap concerning Construction / ICT / Additive Manufacturing / Nature Based Solutions / Recycling
- Announcement of call for collaborative projects (GROW/HARVEST calls)
- Starting of H2020 OITBs Project METABUILING LABS

### **MANY THANKS!!**



Innovation Funding and Support for SMEs of the Built Environment Sector

Project website: www.metabuilding-project.eu

Platform and calls: www.metabuilding.com



paula.queipo@idonial.com



## **Next Steps**

- Indicate interest in online documents
  - 1. HE RIAs and IAs: here
  - 2. Cascade Funding: <u>here</u>
- 2. Flexible ways to interact and generate actions
  - 1. Bilateral contacts;
  - 2. Initiate meetings with group of partners (please put <u>jean-francois.Romainville@ideaconsult.be</u> in cc., if possible);

Please note that all partners blocked the 19.03 (10-12) time slot! Exploit that opportunity for scheduling meetings!

3. Follow up on other upcoming 3DP Pilot activities

# Thank you!